



2018 PROGRAM SCHEDULE

- Feb. 15** **Getting Your Board to Raise More Money/
9am-3pm** **Creating a 12-Week Major Gifts Campaign**
Salem Andy Robinson, Andy Robinson Consulting, Plainfield, VT
- April 19** **Building a Sustainers Program**
2:30-4:30pm Rick Gaupo and Julie Hambuchen
Salem Marion-Polk Food Share, Salem, OR
- May 17** **Capital Campaigns and Project
1:00-4:00pm** **Based Fundraising**
Salem Mike Westby, Westby and Associates, Vancouver, WA
- Sept. 20** **How to Turn Your Words Into Money**
9am-3pm Jeff Brooks
Salem Moceanic, Seattle, WA
- Oct. 18** **Planned Giving for the Rest of Us**
2:30-4:30pm Lori Sweeney
Albany Inspired Fundraising Coaching, Portland, OR
- Nov. 15** **Foundation Speed Dating and Grant writing
1-5pm** **101 Workshop**
Salem Panel and Roundtable Discussion Format
Cesie Delve Scheuermann, Grant Writing Consultant

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